

Offer

I have been involved with industrial networks for more than 30 years. I was involved in the development of PROFIBUS and PROFINET from the very beginning, be it as a member of the national IEC standardization committees, as president of the PROFIBUS user organization in Switzerland, or as coordinator of PI competence centers all over the world. In addition to training and education on these systems as a professor for industrial networks at the Bern University of Applied Sciences, my activities have always focused on assessment and troubleshooting of real systems.

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 Professor for industrial Networks at BFH

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This allows me as an individual to offer the following services:

Consultations

- Advice on the design, planning and expansion of networks
- Oral or written discussion of possible solutions for industrial networks

Measurements with PROFIBUS and/or PROFINET

- Auditing of a newly built or existing plant
- Troubleshooting in case of problems
- Network Analysis
- Measurement protocol (documentation of the measured values).
- Measurement report (recording of the assessment of the measurements and suggestions for improvements).

Education and Training

- Training courses with theory and demonstrations
- Workshop with practical exercises

The following costs will be charged for these services:

| Position | Description | Price |
|----------|--|-------------|
| 1 | Effort per hour <i>Consultations, measurements, including travel time (vehicle or train), including measuring instruments used</i> | Fr. 180.- |
| 2 | Package price for agreed service per day <i>I would be pleased to make you an offer for the desired service.</i> | Fr. 1'500.- |
| 3 | One day training course <i>Compiled from the available teaching units including preparation, demonstrations and electronically available course materials. I would be happy to make you an individual offer.</i> | Fr. 4'000.- |

Felser Engineering as a sole proprietorship is not subject to VAT.

For assignments on weekends or public holidays, a surcharge of 25% per working hour will be charged. Failure or waiting times on site shall be borne by the customer.